



Sustainable Technologies

<https://sustainable-technologies.com/>

Sustainable Technologies works at the intersection of Sustainability, ESG, and informed Hiring decisions.

Our primary focus is on Recruitment and Talent Advisory in Sustainability, ESG, and Green Building domains. We support organisations in hiring professionals by bringing clarity to roles, aligning expectations, and identifying candidates with relevant domain understanding and practical approach.

As Sustainability and ESG roles continue to evolve, organisations often face challenges in defining roles and assessing the right talent. We support organisations in translating their requirements into clear job roles and structured hiring processes.

Our work includes:

- Recruitment and talent advisory for Sustainability, ESG, and Green Building roles
- Supporting role definition and expectation setting
- Identifying candidates with relevant domain understanding and learning ability
- Supporting hiring across entry-level, mid-level, and specialized roles

In addition, we provide:

- Advisory support to help organisations understand and implement Sustainability and ESG requirements
- Training and capacity building focused on practical understanding and application
- Technology-enabled hiring approaches to support informed decision-making

We believe that sustainable outcomes depend on clear direction, capable people, and informed decisions. Our approach remains simple, practical, and focused on real-world relevance.

Other Details:

✓ **Prashant Wakare: Founder | Sustainable Technologies:**

LinkedIn Id: www.linkedin.com/in/prashant-wakare-a7a6aa1b3

✓ **Sustainable Technologies:**

LinkedIn Id: <https://www.linkedin.com/company/sustainable-technologies-india/>

✓ **Whatsapp Channel for Quick Job Updates - Sustainability, ESG, Green Building -**

<https://whatsapp.com/channel/0029VbC5XboDZ4LdLGZvll2I>

We are Hiring for our Clients

Vacancies updated as on: 25-05-2026

How to Apply:

- Please ensure that you meet the eligibility criteria before applying.
- To save your time, kindly apply via Whatsapp using the link below. All required details will open in a pre-filled format. Please fill in the details and attach your updated CV (PDF only).

Apply via Whatsapp: <https://apply.sustainable-technologies.com>

- After applying, you may reach out to us any day (Monday to Sunday, between 10 AM and 10 PM) for further discussion. We'll be happy to connect. (Contact No. +91-9714044557)

Position: Energy Analyst (Building Simulation Expert) (Energy Modeler) | Job Location: Mumbai - Onsite | Salary Budget: 8-15 LPA | Experience: 4+ Years | Salary Payroll - Direct Client

1. Project Leadership & Delivery

- Lead end-to-end execution of energy modelling, energy audits, and building performance simulation projects.
- Ensure timely delivery within scope, budget, and quality standards.
- Develop project schedules, allocate resources, and track progress against milestones.
- Manage the complete green building certification lifecycle.
- Review and validate technical reports, simulation models, and compliance documentation.
- Identify project risks and implement mitigation strategies.

2. Technical Expertise & Compliance

- Perform detailed building energy modelling using industry-standard tools.
- Conduct energy performance analysis for residential, commercial, institutional, and mixed-use buildings.
- Ensure compliance with standards such as ASHRAE 90.1, IECC, Title 24, ECBC, and NBC.
- Support certification processes including LEED, BREEAM, WELL, Estidama, and GRIHA.
- Prepare and review documentation for regulatory approvals and certifications.

3. Client & Stakeholder Coordination

- Act as the primary technical point of contact for clients and stakeholders.
- Align energy strategies with project design intent and certification goals.
- Coordinate with architects, MEP consultants, and sustainability teams.
- Represent the organization in client and regulatory meetings.

4. Internal Coordination

- Plan team schedules and track deliverables.
- Mentor junior team members and provide technical guidance.
- Ensure effective communication across departments and leadership.
- Submit periodic project status reports to management.
- Promote accountability and quality-focused work practices.

5. Quality Assurance & Continuous Improvement

- Establish quality control processes for simulations and documentation.
- Stay updated with evolving energy regulations and sustainability standards.
- Recommend innovative energy efficiency strategies.
- Contribute to internal knowledge sharing and capability building.

6. Professional Conduct & Resource Management

- Maintain professionalism in all interactions.
- Ensure efficient use of organizational resources.
- Safeguard confidentiality of project and client data

Position: Business Development Executive (Sustainability and ESG Domain)
(Domain Experience is Preferred but Not Mandatory) | Job Location: Ludhiana |
Salary Budget: 3.5-4.5 LPA | Salary Payroll – Client | Female Preferred

Role Overview:

We are looking for a motivated Business Development Executive (BDE) to support our sales and marketing activities. The role involves identifying business opportunities, generating leads, managing client interactions, and supporting business growth through direct outreach and relationship building.

Key Responsibilities:

- Build and manage a database of prospects
- Handle cold calling, warm calling, and lead generation
- Identify and qualify potential clients
- Maintain and update the sales pipeline and CRM records
- Research target sectors, companies, and market opportunities
- Coordinate meetings with decision-makers and sales teams
- Conduct client meetings, follow-ups, and field visits

Qualifications & Experience:

- Bachelor's or Master's degree in Marketing, Business, Environmental Science, or related fields
- Minimum 1 year experience in sales, business development, or marketing
- Exposure to Sustainability / ESG is preferred but not mandatory
- Experience with CRM tools such as Salesforce, Zoho, etc.
- Comfortable working in target-driven and fast-paced environments

Skills & Competencies:

- Strong communication, presentation, and interpersonal skills
- Good research, analytical, and organizational abilities
- Proficiency in Microsoft Office and CRM/marketing tools
- Ability to engage with clients and senior stakeholders professionally
- Self-driven, proactive, and willing to learn
- Ability to work independently and contribute to problem-solving